



## **New Student Contract**

**Fall Incentives Packet - 2011**

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Welcome to Troubador Music, Kaufman County's *premiere* Music Teaching Studio! If you've always wanted to play an instrument, this is the place to be. We offer lessons in guitar, bass, and beginning piano, with drum set, vocals, brass, and woodwinds.

What makes Troubador Music unique is our approach to learning. We want you up and playing as soon as possible, yet we want you to understand how the music language works. Knowledge is power and here at Troubador, we want to impart that knowledge to you.

## **This Is How We Do It**

**Private/Group Lessons:** You have to know your instrument. We teach this through either private or group instruction. If you're not sure if this is for you, take a three-month class to try it out. A group lesson has up to six people per class and is a good way to start. If you're really serious, go for the private one-on-one instruction, as your progress will be that much quicker with just you and your instructor.

**Jam Sessions:** You have to practice individually, there is no getting around it, and it makes you a better, more skilled player... But you need to apply what you're learning in your private/group lessons. Coming to a jam session with a full group (Bass, guitars, drums, piano, vocals) is going to help you see how it all works. Your instructor will take you through the basics of putting a band together, blending, working with PA's, and other equipment. You'll work on specific songs in all sorts of styles, preparing you for recitals or shows. Never mind the fact that jam sessions are totally fun!

**Recording 101:** Take the steps in learning how to record your material. Troubador Music is now operational to give you demo quality of you, your band, singing group, etc., that you can post on your Facebook or other promotional site. Our studio is 16 real-time tracks using Logic Software with Pro Tools and the industry standards Abelton and Fruityloops Software coming soon. We also have Mac-based equipment using Presonus preamps and processors and microphones by Shure, Blue Mics, Sterling, Octiva, AKG, Sennheiser. Take a course or purchase a block of time and start getting your songs out.

**Theory Classes:** Ignorance is not bliss. You gotta know what you're doing and speak the language. We will be offering monthly theory lessons, on top of the theory you're already learning in your group or private lessons. If you want to excel – take some theory! All theory classes are hands-on so you're going to immediately apply what you've learned to your instrument.

**Master Classes:** We will be bringing in local professional teachers and musicians to hold Master Classes in all different styles and techniques. Maybe you've always wanted to learn some Stevie Ray Vaughn or Chet Atkins style. We will be pulling in qualified talent from *country to metal and everything in-between* to give you a different approach to playing. Check our Events Calendar at [www.troubadormusic.com](http://www.troubadormusic.com) often for upcoming class schedules.

**Shows and Recitals:** Here at **Troubador Music**, we believe having a goal and working towards it *is key*. Recitals and local shows are a great way of making that happen! Our shows are hardcore and off the charts and we always sell-out. We never place a student in a show or recital until they're ready, but after doing a recital...you're hooked!! We also work with local businesses and cities to find places for our students and bands to play. This is a chance to maybe put a little coin in your pocket, too. *Now how cool is that?*

# **Lesson Pricing Information**

Check out our prices and packages on what we have to offer!

## **Instruction**

General Pricing Information

Private 1/2 Hour ..... \$25.00

Private Hour ..... \$50.00

Group Instruction (45-minute sessions)..... \$15.00

Jam Sessions (90-minute session)..... \$20.00

Theory Group Lessons (one hour).....20.00

Recital ..... \$50.00

(Recital costs are separate from your private lessons. A recital does not take the place of your regular private lesson. The additional cost of \$50 is for the extra rehearsals and instruction you will receive to prepare you for the event.)

Master Classes and Workshops ..... TBA

Master Class pricing will vary depending on the instructors and talent brought in. These classes are affordable and very beneficial to your playing. Master Class schedules and pricing information will be announced as each class becomes available.

# Our Lesson Packages

## New Incentive Programs:

### **3-Month Program:**

- 3-month introductory package includes 12 Lessons + 1 allowed absence. (13 week contract)
- Free Troubador Music T-Shirt (\$10 value)
- 1 Free Weekend Jam Sessions (\$20 value)
- 10% off the plan if you pay in-full up-front.

### **6-Month program:**

- 6-month introductory package includes 25 Lessons + 1 allowed absence. (25 week contract)
- Free Troubador Music T-Shirt (\$10 value)
- 3 Free Weekend Jam Sessions (\$60 value)
- 2 free hours of Recording Time (\$70 value)
- 25% off Master Classes and Workshops (the more you take the more you save)
- 5% off the plan if you pay in-full up-front.

### **12-Month program:**

- 12-month introductory package includes 50 Lessons + 2 allowed absences. (52 week contract)
- Free Troubador Music T- Shirt (\$10 value)
- 5 Free Weekend Jam Sessions (\$120 value)
- 3 Free Hours of Recording Time (\$ 90 value)
- 25% off Master Classes and Workshops (the more you take the more you save)
- 5% of the plan if you pay in-full up-front.

## Incentive Pricing:

### **3-Month Program - Monthly Installment Plan:**

- Free Troubador Music T-Shirt (\$10 value)
- 1 Free Weekend Jam Sessions (\$20 value)
- 12 thirty minute lessons @\$25 ea ..... \$300.00
- One free lesson for perfect attendance (may be used as a makeup)
- Total ..... \$300.00

**(That's a \$330.00 value !!)**

### **3-Month - Complete Package Payment (Best Value):**

- Free Troubador Music T-Shirt (\$10 value)
- 1 Free Weekend Jam Sessions (\$20 value)
- 12 thirty minute lessons @\$25 ea ..... \$300.00
- One free lesson for perfect attendance (may be used as a makeup)
- Less first month 10% discount ..... \$30.00
- Total ..... \$270.00

**(That's a \$360.00 value)**

**6-Month Program - Monthly Installment Plan:**

- Free Troubador Music T-Shirt (\$10 value)
- 3 Free Weekend Jam Sessions (\$60 value)
- 2 free hours of Recording Time (\$70 value)
- 25% off Master Classes and Workshops (the more you take the more you save)
- 24 lessons @ \$25 ea.....\$600.00 total
- One free lesson for perfect attendance (may be used as a makeup)

**(That's a \$740 value plus your 25% master classes)**

**6-month Complete Package Plan:**

- (5% pay in-full up-front discount) .....\$570.00 total
- One free lesson for perfect attendance (may be used as a makeup)

**12-month Monthly Installment Plan**

- Free Troubador Music T-Shirt (\$10 value)
- 5 Free Weekend Jam Sessions (\$120 value)
- 3 free hours of Recording Time (\$95 value)
- 25% off Master Classes and Workshops (the more you take the more you save)
- One free lesson for perfect attendance (may be used as a makeup)
- 52 lessons @ \$25 ea..... \$1200.00 total

**(That's a \$1425 value in addition to your 25% Master Classes savings)**

**12-month Complete Package Plan:**

- (5% pay in-full up-front discount) ..... \$1,140.00 total

**More ways to save...**

A free lesson is given to you for each person you refer to us. Free lessons are credited to you once the person you referred to us has signed a contract.

## Student Instruction Contract / Private Lessons

Troubador Music is committed to excellence and consistent attendance is crucial to successful music lessons. The length of our contracts are as follows: 3-Month Program - 12 weeks, 6-Month Program - 24 weeks, and 12-Month Program - 50 weeks. Within our 3- and 6-Month contracts you are allowed to miss one lesson and our 12-month plan allows for two absences. If you **do not** take a lesson off, you will receive a free, BONUS lesson to finish out the contract.

If you miss more than the absences that are allowed per your contract, you will pay for the missed lesson(s) through normal payment options.

Lessons are scheduled during your contract and it is up to you to be there for those lessons. If you are not there, the lesson is forfeited and payment is still expected.

No extensions will be given during the contract period. If your lessons fall on the following days, your contract will automatically be adjusted (when created) to reflect those days off, and to give you the proper amount of lessons per contract signed.

- Thanksgiving Day
- Christmas Eve
- Christmas Day
- New Year's Eve
- New Year's Day

## Student Instruction/Group

Group Instruction is offered for guitar, bass, and beginning piano. These classes are 45 minutes in length with a maximum of 6 students per class. The Group Class is a 3-Month Program consisting of 12/45-minute lessons

## Payment Options

Payment must be made prior to instruction. Payment can be delivered in the following ways:

1. Handed to instructor **by parent**.
2. Mailed to Payment Address (found on page one). If payment does not arrive by the due date, that lesson will be forfeited. Please allow delivery time when mailing payments.
3. Auto Pay through your personal bank. This can be set up via your online banking. Please send payments to Payment Address.

## Troubador Music Lesson Policies

1. Student will receive **NO** lessons without a signed contract (effective 1-1-09).
2. Student will receive **NO** lessons without a signed policy sheet (effective immediately).
3. There is a \$25 late fee that will be charged for late payment(s).
4. Payment is due before receiving the first lesson of the month. If we owe you a lesson due to an instructor's absence or a holiday, please deduct that amount from your payment – but payment is still due before the first lesson of the month.
5. Late fees are assessed on the second lesson of the month (\$25.00). If payment is not received, student will sit in the waiting area until parent arrives to pick them up. The lesson will be forfeited and counted toward the contract period.
6. **Minors may not give payment to instructors.** All payments must be given to instructors by an adult or paid using other methods such as Auto Bill Pay, mail, etc.
7. Please arrive on time for your scheduled lesson. If you arrive late, the instructor will only be able to give you the remaining time of your lesson.
8. If you do not show up for a lesson, that lesson is forfeited and must be paid for.
9. Due to our heavy teaching schedules, instructors do not do make-up lessons unless the missed lesson is due to an instructor's absence. Our new 13-week contract gives you the option of missing a lesson or receiving a free bonus lesson for perfect attendance (pay for 12 get 13). **A 24-hour notice must be given to receive your missed lesson credit.**
10. Excessive cancellations and tardiness is not allowed.
11. Please arrive prepared for your lesson with all necessary materials, i.e.: instrument, picks, strap, effects (if needed), and music. Please make sure that your instrument is in proper working order. The school does not have these extra materials. If your instrument is in for repair, we will allow you to use one of the school's instruments during your lesson.
12. If there is a piece of music that you want to learn, I will need a copy of the music on CD and a legitimate copy of the sheet music. (When you go to the music store ask for authentic transcription. Having both the notation and the tablature will help me help you. I also request a copy for the school, as we keep a large library of sheet music). *Please shy away from tablature on the Internet, as 75% of it is inaccurate. [www.ultimate-guitar.com](http://www.ultimate-guitar.com) is a pretty good site for tablature. Remember, the better source (legitimate copy-written music) is always your best bet.*
13. Parents are always welcome to sit in with their child in a lesson; and it is highly encouraged, especially at the beginning. Having you there to mentor them speeds up the learning process plus makes the child feel that you are 100% behind them. As the teacher/student relationship grows, it is highly encouraged that the parent remains in the waiting area so the student can obtain optimum lesson effectiveness. Please encourage your child – and yes, make them practice just like you make them do their homework.
14. Please remain in the waiting area until your lesson. Please do not hesitate to knock when it is your lesson time. *Parents, please be prompt when picking up your child; but it is encouraged that you stay in the building during your child's lesson time.*

*Please provide complete information!*

Student's Name: \_\_\_\_\_

Parent's Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

\_\_\_\_\_

Mobile phone #: \_\_\_\_\_

Evening phone #: \_\_\_\_\_

Work phone #: \_\_\_\_\_

Email address(s): \_\_\_\_\_

\_\_\_\_\_

**Monthly payments are calculated by the number of weeks in the month.**

Payment of first month lessons is calculated according to when you start in the month.

I, \_\_\_\_\_, enter into contract with Troubador Music for the purpose of musical instruction for \_\_\_\_\_ (instrument) I have chosen one of the following musical plans:

**(Please check the appropriate plan you have chosen)**

\_\_\_\_ 3 month introductory plan **paying the plan in full** with 10% off the entire package price

\_\_\_\_ 3 month introductory plan **paying monthly installments**

\_\_\_\_ 6 month intermediate plan **paying the plan in full** with 10% of the entire package price

\_\_\_\_ 6 month intermediate plan **paying monthly installments**

\_\_\_\_ 12 month pro plan **paying the plan in full** with 10% of the entire package price

\_\_\_\_ 12 month pro plan **paying monthly installments**

\_\_\_\_ 3 month group lesson plan **paying monthly installments**

This contract starts from M/D/Y \_\_\_\_\_ and terminates on M/D/Y \_\_\_\_\_

consisting of \_\_\_\_\_ lessons.

M/D/Y \_\_\_\_\_ will be the date to resign and start a new contract.

I have read the payment and lesson policies and will adhere to them. I understand that I am entering into a legal contract with Troubador Music for the purpose of musical instruction. I also understand that there are no refunds on missed lessons or refunds due to me if this contract is not honored by me; and that Troubador Music will take any means necessary to collect any payment due by me.

\_\_\_\_\_  
Artist/Group Representative (Printed Name)

\_\_\_\_\_  
Date

\_\_\_\_\_  
Artist/Group Representative (Signature)

\_\_\_\_\_  
Troubador Music Representative (Printed Name)

\_\_\_\_\_  
Date

\_\_\_\_\_  
Troubadour Music Representative (Signature)